



COMMUNITY PROFILE

City of Fairfax, Virginia



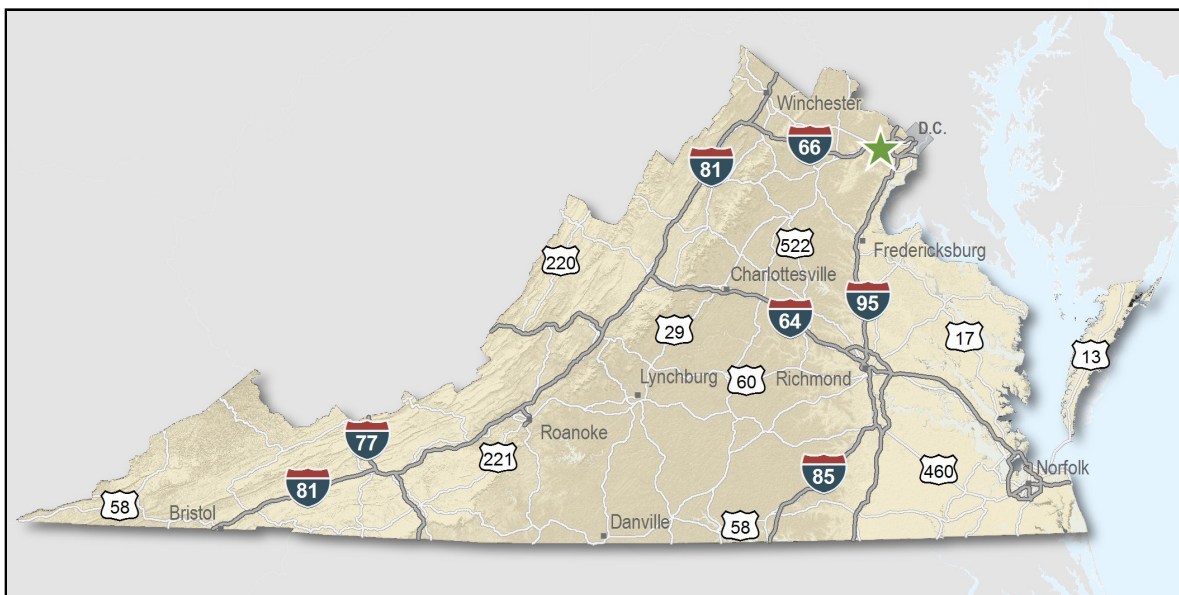
**VIRGINIA ECONOMIC
DEVELOPMENT PARTNERSHIP**
www.YesVirginia.org

State Map

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 32 Fortune 1000 firms.
- Headquarters to over 70 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

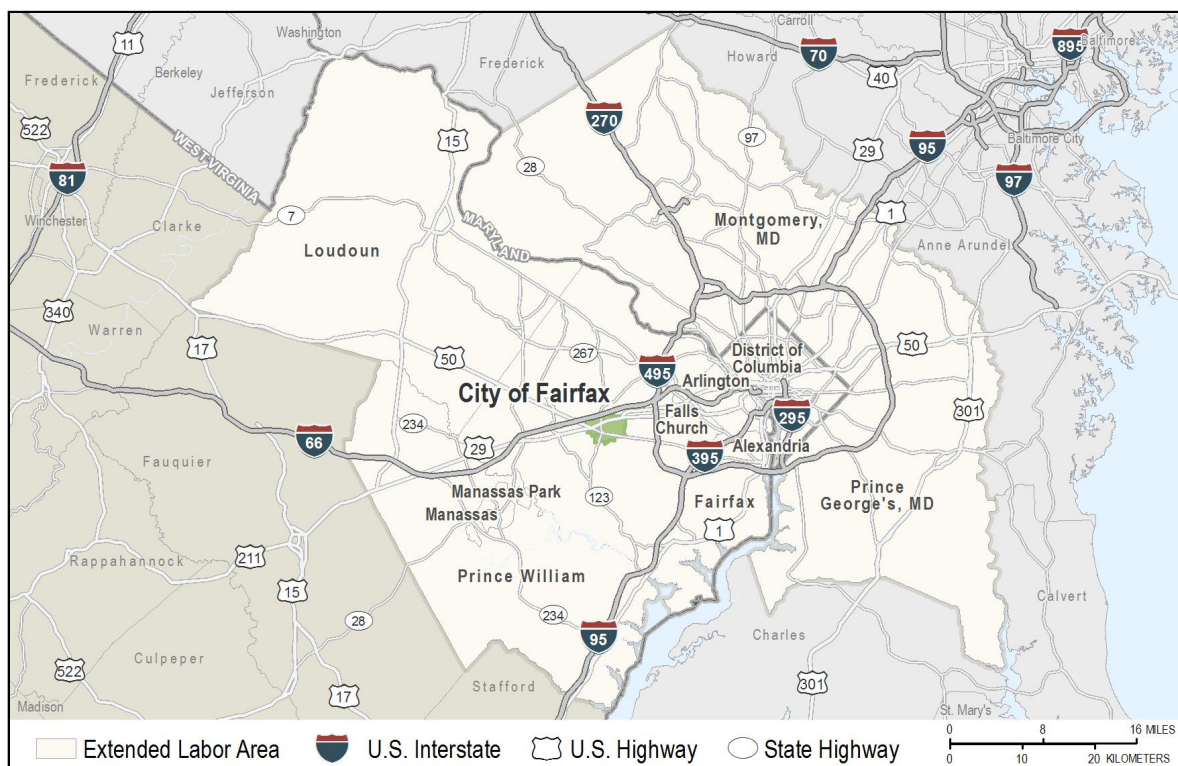


Location

The city of Fairfax is located in the center of both Fairfax County and the Washington metropolitan area. The city stands at the crossroads of major north-south and east-west highway arterials in Fairfax County and is midway between Washington Dulles and Washington National Airports. Interstate 66 borders the city to the north and George Mason University is located at the city's southern boundary. A favorable central location, an integrated transportation network including the regional metrorail system and a highly educated workforce all contribute to the city's growing role as a governmental and business center.

The City of Fairfax is located 15 miles west of Washington, D.C.; 106 miles north of Richmond; and 192 miles northwest of Norfolk.

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Labor Market

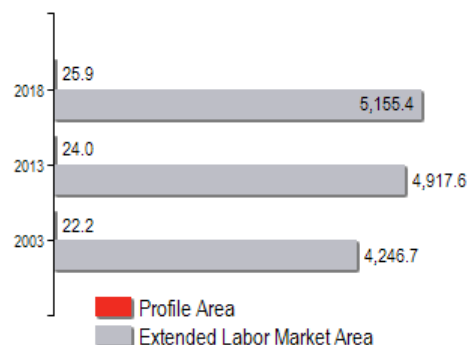
Population		
Gender Distribution (2013)		
City of Fairfax	Male	Female
	45.7%	47.1%
Race/Ethnicity (2013)		
Classification	Profile Area	Extended Labor Area
White	17,959	2,775,019
Asian	3,717	560,051
Pacific Islander	1,890	299,297
Black	1,311	1,383,579
Two or More	769	154,803
American Indian or Alaska Native	191	37,643
Hispanic (may be of any race)	3,979	43,769
Median Age (2013)		39 years

Civilian Labor Force (2013)	
City of Fairfax	13,516
Extended Labor Market Area	1,324,152
Total	1,337,668

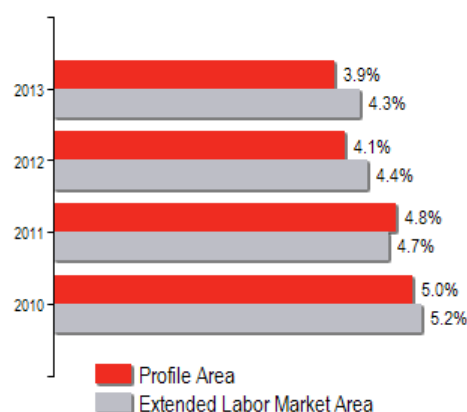
Labor Force Participation (2008-2012)	
City of Fairfax	68.1%
Extended Labor Market Area	72.7%

Unemployment	
Unemployment Rate (August 2014)	
City of Fairfax	4.7%
Extended Labor Market Area	4.6%
Statewide	5.7%
Unemployed (2013)	
City of Fairfax	532
Extended Labor Market Area	56,905
Total	57,437
Underemployed (2nd Quarter 2014)	
City of Fairfax	1,260
Extended Labor Market Area	123,049
Total	124,309

Population in Thousands



Unemployment Rates



Labor Market

Commute Time (2008-2012)

Worked from home	581	4.8%
Under 15 minutes	2,282	20.0%
15-24 minutes	2,501	21.7%
25-34 minutes	2,686	23.3%
35-44 minutes	1,268	11.0%
45-59 minutes	1,395	12.1%
Over 60 minutes	1,395	12.1%
Mean Travel Time to Work (minutes)	31	

Approximately 70 percent of the people working in the City of Fairfax commute from outside of the city.

Additional Labor Resources

High School Graduates Not Continuing (2012-2013)	802
Two-Year College Graduates (Spring 2013)	8,077
Two-Year College Enrollees (Fall 2013)	69,438
Other College and University Graduates (Spring 2013)	9,827
Total	88,144

Labor Market

Career Readiness Certificate (11/01/2012-01/31/2014)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

City of Fairfax	19
Extended Labor Market Area	780
Total	799

Educational Attainment

On-Time Graduation Rate (Class of 2013)	92.1%
Percentage of City of Fairfax population age 25+ who are high school graduates (2008-2012)	92.5%
Percentage of City of Fairfax population age 25+ who have earned a Bachelor's Degree or higher (2008-2012)	53.2%

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com.

Labor Market

Employment by Sector* (1st Qtr. 2014)		
Agriculture Forestry Fishing and Hunting	N.D.	N.D.
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	548	2.9%
Manufacturing	96	0.5%
Wholesale Trade	N.D.	N.D.
Retail Trade	3,758	19.8%
Transportation and Warehousing	106	0.6%
Information	339	1.8%
Finance and Insurance	807	4.2%
Real Estate and Rental and Leasing	159	0.8%
Professional Scientific and Technical Services	3,448	18.1%
Management of Companies and Enterprises	114	0.6%
Administrative and Support and Waste Management	1,453	7.6%
Educational Services	397	2.1%
Health Care and Social Assistance	2,995	15.8%
Arts Entertainment and Recreation	359	1.9%
Accommodation and Food Services	2,224	11.7%
Other Services	917	4.8%
Total Government	1,123	5.9%
Federal Government	374	2.0%
State Government	297	1.6%
Local Government	452	2.4%
Unclassified	0	0
Total	19,010	100.0%

N.D. - Not Disclosed

*By Business Establishment

Over half of the employment in the City of Fairfax is in the services sector.

Labor Market

Major Employers

The City of Fairfax is home to more than 20,000 residents and 29,000 business and government employees.

NonManufacturing

<i>Company</i>	<i>Product/Service</i>	<i>Estimated Employment</i>
Burton & Robinson Inc.	Heavy equipment & contracting	100 - 299
Christopher Consultants, Ltd.	Engineering services	50 - 99
Dominion Virginia Power	Electric utility	100 - 299
Fairfax Nursing Center, Inc.	Health care	300 - 599
Verizon Virginia Inc.	Telecommunications	50 - 99

Labor Market

Union Activity (1/2009 - 1/2014)

Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2012)

<i>Occupation</i>	<i>Median Wage</i>	<i>Mean Wage</i>	<i>Median Salary</i>	<i>Mean Salary</i>
Laborers and Freight, Stock, and Material Movers, Hand	\$12.63	\$13.31	\$26,272.00	\$27,683.55
Heavy and Tractor-Trailer Truck Drivers	\$19.12	\$19.90	\$39,765.73	\$41,411.68
Maintenance and Repair Workers, General	\$20.32	\$21.28	\$42,263.14	\$44,254.58
Office Clerks, General	\$16.57	\$17.13	\$34,473.62	\$35,621.76
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$20.20	\$20.15	\$42,013.99	\$41,908.97
Receptionists and Information Clerks	\$14.91	\$15.02	\$31,012.90	\$31,243.34
Customer Service Representatives	\$17.47	\$18.61	\$36,327.36	\$38,708.26
Bookkeeping, Accounting, and Auditing Clerks	\$21.61	\$21.88	\$44,951.63	\$45,516.52
First-Line Supervisors of Office and Administrative Support Workers	\$28.65	\$30.88	\$59,603.10	\$64,224.19
Mechanical Engineers	\$45.38	\$52.09	\$94,400.92	\$108,349.40
Electronics Engineers, Except Computer	\$51.61	\$52.85	\$107,346.10	\$109,913.50
Network and Computer Systems Administrators*	\$45.34	\$46.38	\$94,314.25	\$96,473.82
Database Administrators	\$50.68	\$49.30	\$105,409.80	\$102,550.80
Software Developers, Systems Software	\$57.01	\$56.95	\$118,578.30	\$118,448.80
Software Developers, Applications	\$52.98	\$52.12	\$110,206.10	\$108,407.50
Computer Programmers	\$36.85	\$38.91	\$76,639.06	\$80,936.78
Computer Systems Analysts	\$49.42	\$51.34	\$102,799.60	\$106,778.10
Accountants and Auditors	\$37.12	\$41.16	\$77,213.78	\$85,612.83
Management Analysts	\$47.80	\$50.81	\$99,433.02	\$105,683.20
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$39.25	\$40.78	\$81,636.16	\$84,811.36

Per Capita Personal Income (2012)

\$71,607

Median Family Income (2008-2012)

\$116,429

Education

Public School Enrollment (Fall 2013)

Level	Number	Enrollment
Preschool	5	808
Elementary	139	98,368
Combined	4	10,980
Middle	23	24,495
High School	22	47,800
Alternative	3	857
Special Education	1	69

The region and surrounding area is home to several professional sports teams. The Washington Redskins, Baltimore Ravens, Washington Wizards, Baltimore Orioles, Washington Nationals, Washington Capitals, and D.C. United represent the area in football, basketball, baseball, hockey, and soccer.

Student Teacher Ratio (FY2013)

Elementary	12:1
Secondary	12:1

Per Pupil Expenditure (FY 2013)

\$14,108.00

On-Time Graduation Rate (Class of 2013)

92.1%

High School Graduates Continuing Education (2012-2013)

93.8%

Advanced Programs (2012-2013)

Governor's Schools

Thomas Jefferson High School for Science and Technology

Governor's School Enrollment	1,848
Senior International Baccalaureate (IB) Enrollment	502
Seniors Awarded IB Diplomas	390
Students taking 1 or more Advanced Placement (AP) Courses	16,208
Students taking 1 or more AP Exams	16,271
Students taking 1 or more Dual Enrollment Courses	763

Education

Workforce Development Facilities	
<i>Facility</i>	<i>Type</i>
A.J. Ferlazzo Employment Resource Center	Satellite Center
Fairfax Employment Resource Center	Satellite Center
Falls Church SkillsSource Center	Comprehensive Center
Lake Anne SkillSource Center	Satellite Center
Loudoun Workforce Resource Center	Satellite Center
Prince William Workforce Center	VEC Workforce Center
Reemploy Virginia - Centreville	Reemployment Center
South County SkillSource Center	Satellite Center

The City of Fairfax and Fairfax County operate a joint public school system where City of Fairfax students benefit from being part of one of the top county school districts in the country while receiving additional resources from the City.

Education

Higher Education Facilities — Fall 2013

<i>Facility</i>	<i>Enrollment</i>
George Mason University - Fairfax Campus	26,203
Northern Virginia Community College - Annandale Campus	21,652
Northern Virginia Community College - Alexandria Campus	14,754
Northern Virginia Community College - Loudoun Campus	10,234
Northern Virginia Community College - Woodbridge Campus	10,127
Northern Virginia Community College - Manassas Campus	7,653
Marymount University	3,486
George Mason University - Arlington Campus	2,539
Northern Virginia Community College - Medical Education Campus	2,494
Lord Fairfax Community College - Fauquier Campus	2,365
George Mason University - Prince William Campus	2,144
Virginia International University	756
Patrick Henry College	333
Virginia Theological Seminary	245
George Mason University - Loudoun Campus	126
Virginia Tech - Northern Virginia Center	*
Germanna Community College - Stafford County Center	†
George Washington University - Alexandria Graduate Education Center	†
George Washington University - Arlington Graduate Education Center	†
George Washington University - Virginia Science and Technology Campus	†
Institute for the Psychological Sciences	†
Washington Baptist University	†
American National University - Northern Virginia Center Campus	†

* Enrollment figures are included in participating colleges and universities.

† Enrollment figures are not available.

Regent University is the nation's academic center for Christian thought and action, with a multitude of on-campus and online programs available worldwide.

Education

Higher Education Facilities — Fall 2013	
Facility	Enrollment
Aviation Institute of Maintenance - Manassas Campus	135
Centura College - Alexandria Campus	24
Argosy University	†
Central Michigan University - Alexandria Center	†
Central Michigan University - Fort Belvoir Center	†
Central Michigan University - Joint Base Myer	†
Central Michigan University - Pentagon Center	†
Columbia College	†
DeVry Univeristy - Arlington Campus	†
DeVry Univeristy - Manassas Center	†
Dulles University	†
ECPI University - Northern Virginia Campus	†
Everest College - Tysons Corner Campus	†
IGlobal University	†
ITT Technical Institute - Chantilly Campus	†
ITT Technical Institute - Springfield Campus	†
MedTech College	†
Stratford University - Alexandria Campus	†
Stratford University - Falls Church Campus	†
Stratford University - Woodbridge Campus	†
Strayer University - Alexandria Campus	†
Strayer University - Arlington Campus	†
Strayer University - Loudoun Campus	†

† Enrollment figures are not available.

Northern Virginia is the most ethnically diverse and highest income region of Virginia.

Education

Higher Education Facilities — Fall 2013	
<i>Facility</i>	<i>Enrollment</i>
Strayer University - Manassas Campus	†
Strayer University - Woodbridge Campus	†
University of Management and Technology	†
University of the Potomac	†
Westwood College - Annandale Campus	†
Westwood College - Arlington Ballston Campus	†

† Enrollment figures are not available.

Transportation

Interstates	
Name	Distance
I-495	2.6 miles (4.2 km.)
I-95	6.1 miles (9.9 km.)
I-395	6.1 miles (9.9 km.)
I-270	11.8 miles (19.0 km.)
I-295	13.5 miles (21.8 km.)
I-695	13.9 miles (22.4 km.)
I-370	18.0 miles (28.9 km.)

Note: Measured from border of locality/region.

Highways				
Highway 123	Highway 236	Highway 237	Highway 29	Highway 50

Commercial Air Service		
<i>Washington Dulles International Airport, Dulles -- 12.7 miles (20.4 km.)</i>		
Aeroflot Airlines	Air France	All Nippon Airways
American Airlines	Austrian Airlines	British Airways
Delta Air Lines	Ethiopian Airlines	Frontier Airlines
Icelandair	KLM Royal Dutch Airlines	Korean Air Lines
Lufthansa German Airlines	Saudi Arabian Airlines	Southwest Airlines
United Airlines	US Airways	Virgin Atlantic Airways
JetBlue Airways	South African Airlines	SAS/Scandinavian Airlines
Copa Airlines	Virgin America	Avianca
Qatar	Porter Airlines	Turkish Airlines
AeroMexico	Brussels Airlines	Emirates
Etihad Airways	Sun Air International	Air China

The City of Fairfax is within 12 miles of Washington Dulles International Airport and 20 miles of Ronald Reagan Washington National Airport.

Transportation

Commercial Air Service

Ronald Reagan Washington National Airport, Arlington -- 16.3 miles (26.2 km.)

Air Canada	AirTran Airways	American Airlines
Delta Air Lines	Frontier Airlines	Southwest Airlines
Sun Country Airlines	United Airlines	US Airways
US Airways Express	US Airways Shuttle	Alaska Airlines
JetBlue Airways	Virgin America	

In conjunction with the Small Business Development Center and George Mason University (GMU), the City of Fairfax Economic Development Office operates a business incubator known at the Fairfax Innovation Center. The center is home to several GMU programs and over 20 private start-up businesses. Numerous businesses have graduated from the incubator and now occupy commercial space in the city helping to strengthen its economic base. Due to the success and demand of the program, the center has undertaken an expansion of its operations.

Baltimore/Washington International Thurgood Marshall Airport, Baltimore, MD -- 52.4 miles (84.4 km.)

Air Canada	AirTran Airways	American Airlines
British Airways	Delta Air Lines	Frontier Airlines
Southwest Airlines	Spirit Airlines	United Airlines
US Airways	US Airways Express	Alaska Airlines
JetBlue Airways	Condor	AeroMexico

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service

<i>Name</i>	<i>Runway Length</i>
Manassas Regional Airport, Manassas	6,200 ft (1,890 m)

Freight Rail Service

Norfolk Southern Railway Company

Seaports

<i>Name</i>	<i>Distance</i>
Port of Virginia (Inland Port Front Royal)	53.0 miles (85.3 km)
Port of Virginia	181.0 miles (291.3 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

<i>Name</i>	<i>Distance</i>
Port of Washington - Dulles	12.7 miles (20.4 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

The City of Fairfax has an excellent bus system: the CUE Bus . CUE buses travel throughout the city, to George Mason University and to the Vienna/Fairfax-GMU Metro Station.

Utilities

Utilities

Electric	Dominion Virginia Power
Natural Gas	Washington Gas Company
Telecommunications	Verizon-Virginia
Telecommunications	Comcast Business Communications
Water	City of Fairfax
Waste Water Treatment	Fairfax County Lower Potomac Plant
Solid Waste Disposal	Fairfax County Lorton Landfill

The Department of Utilities is a diversified enterprise owned by the citizens of the City of Fairfax. It operates under the close fiscal supervision of your elected City Council members. All water and sewer services are paid for by the people who use them at rates established by the City Council. City taxes are not used to support these services.

Financial Institutions

Financial Institutions — 4th Qtr 2013 Assets	
<i>Bank</i>	<i>Assets (millions)</i>
Bank of America, N.A.	\$1,433,716.0
Wells Fargo Bank, N.A.	\$1,373,600.0
PNC Bank, N.A.	\$309,999.7
Capital One, National Association	\$238,482.9
Branch Banking and Trust Company	\$179,126.3
SunTrust Bank	\$171,261.7
Manufacturers and Traders Trust Co.	\$84,346.6
Sandy Spring Bank	\$4,103.3
United Bank	\$3,659.8
Cardinal Bank	\$2,882.3
WashingtonFirst Bank	\$1,126.6
Access National Bank	\$846.7
Presidential Bank, FSB	\$554.4
MainStreet Bank	\$277.3
The Freedom Bank of Virginia	\$274.2

A wide range of banking opportunities are available within the City of Fairfax.

Government and Taxes

Government

The city of Fairfax has a city manager, elected mayor, and six-member city council.

Fairfax has a comprehensive plan and zoning and subdivision ordinances.

The Fairfax Museum & Visitor Center produces special exhibitions on city history, provides educational outreach to school and youth groups and offers walking tours of Old Town Fairfax and the city's historic buildings.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Fairfax City) [pdf](#)

Non-Manufacturer's Tax Profile (Fairfax City) [pdf](#)

Community Facilities

Fairfax area residents receive outstanding health care throughout the Fairfax Hospital System. Fairfax Hospital, six miles east of Fairfax in Annandale, is a 665-bed facility and serves as a regional referral center. It provides the only level one trauma center in Northern Virginia and was the first hospital in metropolitan Washington to perform heart transplants. Fair Oaks Hospital is located eight miles west of Fairfax and provides 160 beds and modern units for surgery, intensive care, and coronary care. The hospital is also part of the Fairfax Hospital System.

Approximately 900 physicians practice in the Fairfax City and County area with over 1,700 available throughout the Northern Virginia region. Approximately 80 dentists are located in the city with another 450 available in surrounding Fairfax County.

Two nursing homes with 600 patient beds are located in the city of Fairfax. Several additional nursing homes are situated in adjacent Fairfax County and in the region.

About 25 churches are located in the city of Fairfax. Faiths represented include Catholic, Jewish, and most Protestant denominations.

Library services are provided by the Fairfax County Library System, the largest system in Virginia. This system has nearly two million volumes in its collection that is available to city residents. The Fairfax City Regional Library contains the system's single largest collection and is centrally located in the city. The library at George Mason University is also available to the public and has a collection in excess of 880,000 volumes.

Within the City of Fairfax's six square miles there are 30 parks with pavilions, play equipment, sports fields, and trails.

Community Facilities

(continued)

The Fairfax area provides a wealth of shopping opportunities. The city has 20 shopping centers ranging from neighborhood and convenience centers to regional strip centers. The largest, Fair City Mall, has seen significant expansion in recent years and contains over 100 stores. The Old Town shopping area is undergoing rebirth with over 30 retail shops and 20 restaurants. The surrounding county has more than 140 shopping centers ranging from neighborhood and convenience centers to large regional malls containing nationally based department stores.

The City of Fairfax has a city manager, elected mayor, and six-member city council. Fairfax has a comprehensive plan and zoning and subdivision ordinances.

Lifestyle

The city of Fairfax Parks and Recreation Department administers a wide array of leisure programs for residents of all ages. Athletic programming, special events, classes, and cultural activities are available throughout the year. Baseball, football, soccer, and basketball leagues are operated for youth. A special summer recreation program is also organized for grade school children at city schools and features sporting events, playground Olympics, cultural activities, swim trips, arts and crafts, and a field trip to Kings Dominion. Adults enjoy a full slate of outings and excursions for skiing, theater, Washington Redskins football, Baltimore Orioles baseball, and other special events. Twenty-one city parks and local school facilities provide the core of the city's recreational facilities. A unique and versatile trail system for bikers and pedestrians is available in Fairfax which links major activities in the city together. In addition, the Fairfax County Park Authority has over 350 park facilities offering a great assortment of activities including swimming, golfing, tennis, indoor racket sports, and other athletic facilities and programs for all age groups.

A regional park authority operates 15 park facilities in Northern Virginia. The area also boasts many private recreational facilities including six country clubs, seven golf courses, and 20 health and fitness clubs.

The city takes a lead role in sponsoring cultural activities. The city of Fairfax band presents about 25 performances each year for municipal events and community functions. Concerts are free to the public and quite popular. The city of Fairfax band also supports an active small ensemble program that includes a German band, Dixieland band, jazz ensemble, and other smaller groups. Special seasonal events such as the annual Spotlight on the Arts in the spring, the Independence Day Parade, the Fall Festival in October, the Festival of Lights and Carols in December, and the Chocolate Lovers Festival in February bring the community together in a festive spirit.

Held in early February, the Chocolate Lovers Festival features two days of chocolate celebration. Among the events planned are the Taste of Chocolate, where vendors sell their wares to purchase; the Chocolate Challenge, an arts extravaganza where the medium is chocolate; historic re-enactments and historic building open houses; children's activities; a craft show and bake sale and more.

Lifestyle

(continued)

The city's location places it in the midst of an impressive level of world-class cultural and entertainment attractions. Nearby Washington, D.C. offers the Smithsonian Institution, the Kennedy Center for the Performing Arts, Ford's Theatre, and the National Zoo. America's only national park for the performing arts, Wolf Trap National Park, is located eight miles from Fairfax in adjoining Fairfax County and features a full range of musical entertainment including jazz, folk music, opera, and theater. George Mason University hosts a number of cultural and sporting events at the Patriot Center and Center for the Arts.

Professional sports are popular in the area. Professional football, basketball, baseball, hockey, and soccer are represented by the Washington Redskins and Baltimore Ravens, Washington Wizards, Baltimore Orioles and Washington Nationals, Washington Capitals, and D.C. United, respectively. The region also hosts professional golf and tennis tournaments.

History buffs will find many historic homes and sites within the region. President George Washington's home, Mount Vernon, and George Mason's estate, Gunston Hall, are representative of the area's wealth of heritage. Bull Run Battlefield was the site of two significant Civil War battles and is located ten miles west of Fairfax in neighboring Prince William County.

[Washington-Arlington-Alexandria MSA Profile](#)
[Northern Virginia Profile](#)

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